

JER INVESTORS TRUST INC (JERT)

8-K

Current report filing

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**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 6, 2006 (November 6, 2006)

JER Investors Trust Inc.

(Exact Name of Registrant as Specified in Charter)

Maryland
(State or other jurisdiction
of incorporation)

001-32564
(Commission File Number)

75-3152779
(IRS Employer
Identification No.)

1650 Tysons Boulevard, Suite 1600, McLean, VA
(Address of Principal Executive Offices)

22101
(Zip Code)

Registrant's telephone number, including area code (703) 714-8000

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition

On November 6, 2006, JER Investors Trust Inc. (the "Company") announced its results of operations for the third quarter ended September 30, 2006. A copy of the related press release is attached hereto as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

99.1 Press Release, dated November 6, 2006, issued by JER Investors Trust Inc.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 6, 2006

JER Investors Trust Inc.

(Registrant)

By:

/s/ Tae-Sik Yoon

Name:

Tae-Sik Yoon

Title:

Chief Financial Officer

EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press Release, dated November 6, 2006, issued by JER Investors Trust Inc.

FOR IMMEDIATE RELEASE

MONDAY, NOVEMBER 6, 2006

JER INVESTORS TRUST INC. (NYSE: JRT) ANNOUNCES THIRD QUARTER 2006 RESULTS

McLean, VA - November 6, 2006: The following is being issued by JER Investors Trust Inc.:

Third Quarter Highlights:

- Completed \$249.4 million of new acquisitions consisting of three CMBS acquisitions totaling \$153.4 million, prior to closing credits, and four real estate loan acquisitions totaling \$96.0 million.
- Net income of \$8.3 million, or \$0.32 per diluted share, for the three months ended September 30, 2006 on revenues of \$17.9 million.
- Declared third quarter dividend of \$0.40 per share of common stock.
- Entered into a new repurchase agreement facility providing borrowing capacity up to \$250 million.
- Expanded borrowing capacity under a previously existing repurchase agreement facility from \$150 million to \$300 million.
- Completed pricing of \$1.2 billion par value of collateralized debt obligations on September 27, 2006 and closed the transaction on October 17, 2006.
- Total assets of \$960.2 million at September 30, 2006 comprised of \$727.5 million in commercial mortgage backed securities, \$204.2 million in real estate loans, and \$28.5 million in cash and other assets.
- Book value per common share outstanding of \$14.73 at September 30, 2006.

Summary of Results:

JER Investors Trust Inc. (the "Company") reported net income for the three months ended September 30, 2006 of \$8.3 million, an increase of 50.9%, compared to net income for the three months ended September 30, 2005 of \$5.5 million. Earnings per share for the three months ended September 30, 2006 is \$0.32 per diluted share compared to \$0.23 per diluted share for the three months ended September 30, 2005.

The Company generated total revenues of \$17.9 million during the three months ended September 30, 2006, compared to \$15.2 million during the three months ended June 30, 2006. The increase in total revenues from the prior quarter of \$2.7 million, or 17.8%, is primarily due to the increase in interest income from commercial mortgage backed securities (or "CMBS") and real estate loan investments. Net income increased \$0.6 million, or 7.8%, to \$8.3 million for the three months ended September 30, 2006 compared to \$7.7 million during the three months ended June 30, 2006. Earnings per share increased 6.7% from \$0.30 per diluted share for the three months ended June 30, 2006 to \$0.32 per diluted share for the three months ended September 30, 2006.

On October 31, 2006, the Company paid a cash dividend of \$0.40 per share of common stock to shareholders of record on September 29, 2006, representing an 11.1% increase from the second quarter 2006 dividend of \$0.36 per share of common stock. At September 30, 2006, the Company's common equity book value per share was \$14.73 compared to \$14.82 at December 31, 2005.

Investment Activity:

During the quarter ended September 30, 2006, the Company completed \$249.4 million of new acquisitions consisting of three CMBS acquisitions totaling \$153.4 million, prior to closing credits, and four new real estate loan investment acquisitions totaling \$96.0 million. The Company also received total principal repayments of \$4.2 million related to one mezzanine loan investment. The Company financed the acquisitions with borrowing from existing repurchase agreement facilities. At September 30, 2006, \$294.9 million was outstanding on the repurchase agreements at a weighted average borrowing rate of 6.2%. Securities and loans with a total fair value of \$411.1 million were pledged under the repurchase agreements as of September 30, 2006.

Since raising our initial equity capital in June 2004, the Company has closed 34 investments, comprised of commercial real estate debt securities and loans totaling approximately \$1.1 billion. In addition, the Company has sold assets or received principal payments on loan investments aggregating \$181.4 million.

Liquidity and Financing Activity:

In September 2006, the Company entered into a new repurchase agreement providing borrowing capacity up to \$250 million. At September 30, 2006, \$50.8 million was outstanding under this repurchase agreement at a weighted average borrowing rate of 6.3%, secured by loans with a fair value of \$68.7 million.

In September 2006, the Company increased the borrowing capacity under an existing repurchase agreement from \$150 million to \$300 million. At September 30, 2006, \$244.1 million was outstanding under this repurchase agreement at a weighted average borrowing rate of 6.2%, secured by CMBS investments with a fair value of \$342.4 million.

On September 27, 2006, the Company priced its second collateralized debt obligation transaction ("CDO II"), which subsequently closed on October 17, 2006, generating gross proceeds of approximately \$708.3 million before expenses and fees, a portion of which was used to pay down \$294.9 million in outstanding debt under the two repurchase agreements. In connection with the pricing of CDO II and with respect to other existing and forecasted indebtedness, the Company directly and indirectly entered into two swap agreements to mitigate interest rate risks associated with floating rate liabilities.

Conference Call & Webcast:

Management will host an earnings conference call on Monday, November 6, 2006 at 11:00 A.M. eastern standard time. A copy of the earnings release will be posted to the Investor Resources section of the JER Investors Trust Inc. website provided below. All interested parties are welcome to participate on the live call. You can access the conference call by dialing (866) 356-4441 (from within the U.S.) or (617) 597-5396 (from outside of the U.S.) ten minutes prior to the scheduled start of the call; please reference "61204592."

A webcast of the conference call will be available to the public on a listen-only basis at www.jer.com. A replay of the earnings call will be available until November 27, 2006 by dialing (888) 286-8010 (from within the U.S.) or (617) 801-6888 (from outside of the U.S.); please reference access code "45596593."

About JER Investors Trust Inc.

JER Investors Trust Inc. is a New York Stock Exchange listed specialty finance company that originates and acquires commercial real estate structured finance products. The Company's target investments include commercial mortgage backed securities, mezzanine loans and B-Note participations in mortgage loans, commercial mortgage loans and net leased real estate investments. JER Investors Trust Inc. is organized and conducts its operations so as to qualify as a real estate investment trust ("REIT") for federal income tax purposes. For more information regarding JER Investors Trust Inc. and to be added to our e-mail distribution list, please visit www.jer.com.

Forward-Looking Statements:

Certain items in this press release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. JER Investors Trust can give no assurance that its expectations will be attained. Factors that could cause actual results to differ materially from JER Investors Trust's expectations include, but are not limited to, changes in the real estate and bond markets, our continued ability to source new investments, and other risks detailed from time to time in JER Investors Trust's SEC reports. Such forward-looking statements speak only as of the date of this press release. JER Investors Trust expressly disclaims any obligation to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in JER Investors Trust's expectations with regard thereto or change in events, conditions or circumstances on which any statement is based.

CONTACTS:

Dave Sturtevant, ROI: (703) 813-5643, ext. 243

Tae-Sik Yoon, Chief Financial Officer, JER Investors Trust Inc.: (703) 714-8094

JER INVESTORS TRUST INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(In thousands, except share data)

	September 30, 2006	December 31, 2005
	(unaudited)	
ASSETS		
Cash and cash equivalents	\$ 15,181	\$ 151,706
Restricted cash	65	108
CMBS, at fair value	727,515	416,864
Real estate loans	204,186	81,696
Accrued interest receivable	6,574	4,011
Due from affiliate	121	—
Interest rate swap agreements, at fair value	1,466	—
Other assets	5,067	4,791
Total Assets	\$ 960,175	\$ 659,176
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:		
Repurchase agreements	\$ 294,931	\$ —
Notes payable	266,255	266,255
Interest rate swap agreements, at fair value	—	646
Accounts payable and accrued expenses	1,474	486
Interest rate swap termination liability	6,113	—
Dividends payable	10,291	8,477
Due to affiliate	706	1,550
Other liabilities	1,086	1,192
Total Liabilities	580,856	278,606
Stockholders' Equity:		
Common stock, \$0.01 par value, 100,000,000 shares authorized, 25,757,035 and 25,687,035 shares issued and outstanding, respectively	258	257
Additional paid-in capital	391,796	391,553
Cumulative dividends paid/declared	(50,727)	(22,698)
Cumulative earnings	36,143	13,661
Accumulated other comprehensive income (loss)	1,849	(2,203)
Total Stockholders' Equity	379,319	380,570
Total Liabilities and Stockholders' Equity	\$ 960,175	\$ 659,176

JER INVESTORS TRUST INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except share and per share data)
(unaudited)

	For Three Months Ended		For Nine Months Ended	
	September 30,		September 30,	
	2006	2005	2006	2005
REVENUES				
Interest income from CMBS	\$ 13,731	\$ 6,534	\$ 33,931	\$ 15,664
Interest income from real estate loans	3,992	3,436	10,169	7,923
Interest income from cash and cash equivalents	160	53	3,095	76
Total Revenues	<u>17,883</u>	<u>10,023</u>	<u>47,195</u>	<u>23,663</u>
EXPENSES				
Interest expense	5,474	780	13,361	3,307
Management fees	1,906	1,890	5,742	3,682
General and administrative	2,127	1,213	5,265	3,325
Total Expenses	<u>9,507</u>	<u>3,883</u>	<u>24,368</u>	<u>10,314</u>
INCOME BEFORE OTHER GAINS (LOSSES)	<u>8,376</u>	<u>6,140</u>	<u>22,827</u>	<u>13,349</u>
OTHER GAINS (LOSSES)				
Loss on sales of assets, net	—	(690)	—	(821)
Loss on impairment of assets	(35)	—	(345)	—
Unrealized gain due to hedge ineffectiveness	—	8	—	8
NET INCOME	<u>\$ 8,341</u>	<u>\$ 5,458</u>	<u>\$ 22,482</u>	<u>\$ 12,536</u>
Net earnings per share:				
Basic	<u>\$ 0.32</u>	<u>\$ 0.23</u>	<u>\$ 0.88</u>	<u>\$ 0.80</u>
Diluted	<u>\$ 0.32</u>	<u>\$ 0.23</u>	<u>\$ 0.88</u>	<u>\$ 0.80</u>
Weighted average shares of common stock outstanding:				
Basic	<u>25,687,905</u>	<u>23,254,067</u>	<u>25,684,471</u>	<u>15,575,749</u>
Diluted	<u>25,700,168</u>	<u>23,254,139</u>	<u>25,691,644</u>	<u>15,575,821</u>
Dividends declared per common share	<u>\$ 0.40</u>	<u>\$ 0.60</u>	<u>\$ 1.09</u>	<u>\$ 0.85</u>